

WORKING WITH AND FOR LEAST DEVELOPED COUNTRIES

\$217
MILLION

Amount EIF has invested
in LDCs between 2009
and 2018 (USD)

37

Countries that integrated
trade into National
Development Plans in the last
ten years, with EIF support

290

Micro-, small- and medium-
sized enterprises (MSMEs)
supported by EIF in 2017

20

New international markets
accessed by LDCs in 2017,
as a result of EIF partnership



Enhanced Integrated Framework

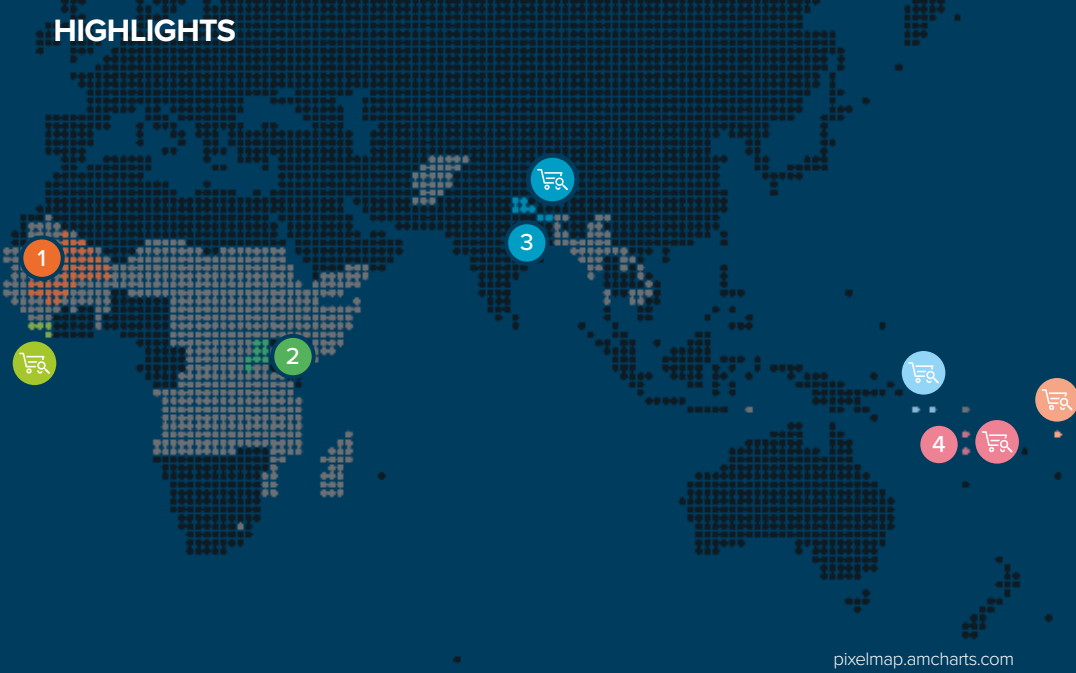
Trade for LDC development



Empowering the poorest countries in the world to trade means:

- doing the research
- developing strong national ownership
- making targeted investments
- cultivating trade experts
- gathering knowledgeable partners
- knowing a country's market potential.

HIGHLIGHTS



① **Mali:** 16 nurseries equipped for the cultivation of acacia plants for gum arabic, a sap that provides income for the country's poorest citizens. In 2017, **160,600 plants** were grown covering approximately **400 hectares**.

② **Uganda:** 1,680 businesses in 25 districts trained in commercial development to stimulate income and cultivate new opportunities.

③ **Nepal:** Chyangra pashmina brand established, and local designers are creating **unique wool items for export** to niche markets, beyond the usual shawl or wrap.

④ **Vanuatu:** EIF funding unlocked a total of nearly **US\$19 million** from the Government of New Zealand and the Government of Vanuatu (as well as EIF) to build new seafront following Cyclone Pam, resulting in improved business and tourism.

 e-Trade Readiness assessments: **Liberia**, **Nepal**, **Samoa**, **Solomon Islands**, **Vanuatu**

CREATING INCLUSIVE AND SUSTAINABLE GROWTH

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EIF works to **improve policy and regulatory frameworks for trade and investment in LDCs**, including through country-level trade studies and assessments (Diagnostic Trade Integration Studies or DTIS) that provide the necessary research, evidence and analysis.

34

Number of trade studies (DTIS) completed identifying sectors for action and support

Nepal:



Contribution of agriculture sector to Nepal's GDP:



Total contribution of tourism & travel to GDP (2016):

Tanzania:



Up to **80%** of Tanzania's small-scale (agricultural) cross-border traders are **women**.

In 2015, minerals accounted for **24%** of total Tanzanian exports, but only **4%** of GDP

tourism supports more than **10%** of all jobs in Zanzibar.

EIF works to **strengthen the institutional coordination that is essential for trade development and investment**, including through customized support and the mobilization of resources.

- Trust fund of nearly **US\$26 million** created by Laos between 2008-2018 for Trade Development Facility to implement priority actions and recommendations from EIF's DTIS.
- **US\$150 million** leveraged by the Government of Cambodia to implement EIF's value chain development policy in the cassava sector.
- Malawi's Investment and Trade Centre, working with EIF, stimulated **US\$47 million** in new agriculture exports by tapping into regional markets and setting up an office in Tete, Mozambique with a marketing specialist.

HELPING LDCS INCREASE EXPORTS AND ACCESS MARKETS

EIF works to **improve country participation in value chains** to increase connections with markets and for better business.

In Burkina Faso, sesame's export value increased from US\$89.5 million in 2012 to **US\$169.8 million** in 2015 following EIF partnership.

In Ethiopia, EIF-sponsored participation in international exhibitions in Germany and the UAE led to the **securing of US\$80 million in agreements** with international suppliers for the export of oil seeds, meat and pulses.

Of the 20 new international markets accessed in 2017:

- Togo exporting soybeans to the Netherlands and Vietnam
- Guinea exporting mangoes to Belgium and France
- Niger exporting hides and skins to France and Italy.

EIF supports the creation of cooperatives, which **help farmers and producers get better prices for their goods and obtain new buyers.**

- In Chad, EIF has provided over **2,200 gum arabic collectors** with harvesting kits and trainings so they can increase their yields, garner better prices and protect trees. Now, there are **10 unions, two cooperatives, three regional associations and one national group** – all united and striving to secure incomes and a sector they depend on.
- In six regions of Mali that are home to some of its most impoverished citizens, there are now **177 local collectives and 19 unions of collectives** advocating for gum arabic harvesters.



EIF works to **enhance the use of technology** for select sectors.

- New airport cargo facility in The Gambia with cold storage, security and scanning equipment means the country can **elevate its export capacity via air**.
- In Zambia, the Government, EIF and development partners introduced modern beekeeping technologies, allowing women to participate in the beekeeping sector without exposure to health hazards. These modern beekeeping practices and subsequent increases in honey quality have seen **Zambia's honey exports grow by 700% over the past five years**.
- In Nepal, EIF supported smallholder ginger farmers to set up a washing and processing facility, thereby allowing **4,000 ginger-producing households** to improve their products. Half of these households are headed by poor women.
- In Burkina Faso, mango producers started using a modern facility that moved away from drying on wooden tables, thus reducing mango waste. As a result, **mango exports increased two-fold in volume and three-fold in value**, and resulted in over 3,000 new jobs.



In 2017, in partnership with the United Nations Conference on Trade and Development (UNCTAD), EIF started supporting Rapid eTrade Readiness Assessments that offer country-specific inputs on better engaging in e-commerce, focusing on seven key policy areas:

- strategy formulation
- ICT advice
- trade logistics
- payment solutions
- legal and regulatory frameworks
- skills in e-commerce
- access to finance.



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The Enhanced Integrated Framework brings together partners and resources to support the Least Developed Countries in using trade for poverty reduction, inclusive growth and sustainable development.

EIF Partner Agencies

International Monetary Fund (IMF)
International Trade Centre (ITC)
United Nations Conference on Trade and Development (UNCTAD)

United Nations Development Programme (UNDP)
World Bank Group
World Trade Organization (WTO)

United Nations Industrial Development Organization (UNIDO)
World Tourism Organization (UNWTO)

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